

# Lot 1 - Offshore: BalWin3 (N-9.2) + LanWin4 (N-11.2)

## Call for Competition

4 Questions

### Information on the procedure

The information in the procedural guide must be observed by the tenderer.

### Instructions for the submission of Call for Competition

For reasons of efficiency, the bidder must upload the superordinate documents here in the main invitation to tender.

The documents that are dependent on lots must be submitted in the respective lots.

Please refer to the instructions in the respective questionnaires for the "partial tender" in the main invitation to tender and in the respective lots.

Submission by post, e-mail or fax is not permitted. Any violation of this requirement may lead to the exclusion of the Call for Competition.

Information or documents that are **not** in English (or German) must be accompanied by a qualified translation of the originals.

### Negometrix Service Desk

Technical questions regarding the use of Negometrix can be sent directly to the Negometrix Service Desk:

[servicedesk@negometrix.com](mailto:servicedesk@negometrix.com)

US: (724) 888-5294

EU: +31 (0) 85 20 84 666

Mon-Fri: 9am - 5pm

Groups of questions	No of questions	KO's	Weight
1.1. <b>Economic and Financial Standing (section III.1.2) of the EU Notice)</b>	3	2	

### **Annual business reports**

1.1.1. KO

Q: 1.1.1. Evidence of economic and financial capacity shall be provided by the submission of **annual business reports (min. company balance sheet/profit and loss account) of the past 3 closed financial years.**

In particular, proof **of an average minimum revenue of EUR 30,000,000.00** must be provided for the past three closed financial years.

In the case of a bidder consortium the aforementioned sales are based on the cumulative turnover of the consortium partners. For each individual bidder or consortium partner, the total turnover of the group is deemed to be 100% owned by the group parent company.

**In addition to providing the annual reports please also complete the attached Form A5a and upload accordingly.**

Attached documents:

 POSEIDON\_CFC\_A5a.docx 738 Kb [Download](#) | [Preview](#)

## Insurance

### 1.1.2. KO

Q: 1.1.2.

1. Please confirm that all vessels to be utilized in the course of the contract will be properly insured with **Marine Hull insurance / Hull and Machinery insurance** with coverage to the customary market limits relative to the value of the vessel.

2. Please confirm to have a **Charter's Liability Insurance** in place; where applicable, with a coverage of at least **100% of the declared value of the vessel**, covering the legal liability to the shipowner.

3. Please provide proof of existing **Protection & Indemnity (P&I, Marine Liability Insurance) with a coverage of at least USD 50,000,000.00** including **Environmental Liability and Environmental Damage Insurance with a coverage of at least EUR 10,000,000.00 per claim** (incl. duration of the insurance) or provide a confirmation of cover by the insurers in case of contract award.

4. Please provide proof existing **"General Third Party Liability Insurance "** with a **minimum coverage level of EUR 5,000,000.00 per incident** during the whole duration of the contract or provide a confirmation of cover by the insurers in case of contract award.

**In addition to providing the insurances or confirmation by the insurers please also complete the attached Form A5b and upload accordingly.**

Attached documents:

 POSEIDON_CFC_A5b.docx 739 Kb	<a href="#">Download</a>		<a href="#">Preview</a>
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## Borrowing Qualification (economic and financial) !if applicable!

### 1.1.3.

Q: 1.1.3. In the event that the applicant makes use of the capacities of another economic operator (e.g. group company), proof must be provided that the other economic operator will be jointly and severally liable with the applicant in the event of a contract award in accordance with the scope of the suitability borrowing (form A3a). The third party must fulfil the corresponding minimum criteria of this section III.1.2.

In addition, the third party must provide the extract from the commercial register (form A4) and the form or a self-declaration on grounds for exclusion pursuant to Sections 123, 124 GWB (form A7).

The forms provided in Negometrix for the suitability borrowing as well as the corresponding forms for the fulfilment of the further minimum criteria have to be used.

Attached documents:

 POSEIDON_CFC_A3a.docx 736 Kb	<a href="#">Download</a>		<a href="#">Preview</a>
 POSEIDON_CFC_A4.docx 730 Kb	<a href="#">Download</a>		<a href="#">Preview</a>
 POSEIDON_CFC_A7.docx 63 Kb	<a href="#">Download</a>		<a href="#">Preview</a>

## 1.2. Confirmation of access to all tender documents

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## Access to all tender documents and participation letter

### 1.2.1. KO

Q: 1.2.1. Please acknowledge full access to all tender documents for **this tender** which can be found on the main page and complete and upload the attached **Application Form**.

**Please note that the tender documents are actually for use during the offer phase.** At this step, interested parties may use them to evaluate if the tender is of enough importance to participate in the tender process.

During early evaluation of the tender documents questions may arise with respect to topics which are not subject of the call for competition phase. Those questions will not be answered before the offer phase starts unless the questions are substantial for your decision on whether to participate in the tender or not.

### **Can you open all tender documents provided regarding the Call for Competition Phase (14 documents) (as per the attachment to the above mentioned questions)?**

01. POSEIDON\_Application Form.docx
02. POSEIDON\_CFC\_A1.docx
03. POSEIDON\_CFC\_A2.docx
04. POSEIDON\_CFC\_A3a.docx
05. POSEIDON\_CFC\_A3b.docx
06. POSEIDON\_CFC\_A4.docx
07. POSEIDON\_CFC\_A5a.docx
08. POSEIDON\_CFC\_A5b.docx
09. POSEIDON\_CFC\_A6.docx
10. POSEIDON\_CFC\_A7.docx
11. Template Russia sanctions.docx
12. Procedural-guide.pdf
13. SHE Anforderungen Offshore\_ENG
14. Appendix A I. Written confirmation of the Client's SHE requirements

### **Can you open all tender documents provided regarding the Offer Phase for Lot 1 (zip-file provided "POSEIDON\_TENDERDOCUMENTS.zip")?**

00. Contract
01. Annex 1 - Scope of Services (27 files in total)
02. Annex 2 - HSE (8 files in total)
03. Annex 3 - Weather Limits
04. Annex 4 - Price Schedule
05. Annex 5 - Performance Bonds
06. Annex 6 - Vessel and Personnel Availability
07. Annex 7 - Deviation list

**If you face any technical problems with the tender documents, please inform us immediately per Q&A tool.**

Attached documents:

 POSEIDON\_Application Form.docx 761 Kb [Download](#) | [Preview](#)