

187047 Mechanical & Electro-technical integrated Contract (MEiC) for maintenance of offshore grid connection systems

Call for Competition

11 Questions

Information on the procedure

The information in the procedural guide must be observed by the tenderer.

Instructions for the submission of Call for Competition

For reasons of efficiency, the bidder must upload the superordinate documents here in the main invitation to tender.

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Negometrix Service Desk

Technical questions regarding the use of Negometrix can be sent directly to the Negometrix Service Desk:

servicedesk@negometrix.com

US: (724) 888-5294

EU: +31 (0) 85 20 84 666

Mon-Fri: 8am - 6pm

Groups of questions	No of questions	KO's	Weight
1.1. Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers (section III.1.1) of the EU Notice)	4	4	

Information on the Applicant/Member of the Bidding Consortium and the Bidding Consortium (Form A1 and, if applicable, Form A2)



1.1.1. KO

Q: 1.1.1. The application as a bidding consortium is admitted. A bidding consortium is treated like an individual applicant (Section 50 para. 2 SektVO). If applicants are addressed in the tender documents, this also refers to the joint form of participation of a bidding consortium. In this respect, regulations which specifically are related to bidding consortia, exclusively use the term "Bidding Consortium."

The bidding consortium shall nominate an authorized representative for the conclusion and implementation of the contract and who signs form A1. The authorized representative shall be available to the contracting entity as the contact person of the bidding consortium in this tendering procedure.

Members of the bidding consortium shall jointly complete the form "Statement of Bidding Consortium" (Form A2), which also names the authorized representative.

Please complete, sign, stamp and upload the attached Form A1 and if applicable Form A2. Attached documents:

 MEiC_TNBW_A1_ENG.docx 61 Kb	Download		Preview
 MEiC_TNBW_A2_ENG.docx 55 Kb	Download		Preview

Extract of commercial register

1.1.2. KO

Q: 1.1.2. Please provide a proof of Registration in a commercial register of the relevant authority of the country in which the company is established (E.g. Kamer van Koophandel (NL), Handelsregister(DE), Brønnøysundregistrene (NO), Companies house (UK), bolagsverket (S), erhvervsstyrelsen (DK), Companies registration office (IE), Kruispuntbank van Ondernemingen / Banque-Carrefour des Entreprises (BE)), which may not be older than three months at the expiry of the call for competition period (final date of submission of the application for the call for competition).

Please complete, sign, stamp and upload the attached Form A4. Attached documents:

 MEiC_TNBW_A4_ENG.docx 57 Kb	Download		Preview
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Comprehensive company presentation incl. organizational diagram

1.1.3. KO

Q: 1.1.3. Please provide a **comprehensive company presentation** including information about company structure/organization, ownership, main customers, and offered services as well as **organizational diagram** including all company locations and showing the total number of FTE (full-time equivalent).

In case of a consortium the structure of the consortium is to be presented, not the structure of each individual company.

Self-declaration of no grounds for exclusion

1.1.4. KO

Q: 1.1.4. Please re-confirm **that no grounds for exclusion** under §§ 123, 124 GWB exist and provide the respective **self-declaration** using the attached **Form A7**.

For bidding consortia each member must provide the respective self-declaration
Attached documents:

 MEiC_TNBW_A7_ENG.docx 77 Kb [Download](#) | [Preview](#)

1.2. Economic and Financial Standing (section III.1.2) of the EU Notice)

2

2

No insolvency

1.2.1. KO

Q: 1.2.1. By clicking "**Yes**" the applicant declares that no insolvency or similar proceedings have been instituted or the opening has been requested or the application has been rejected for lack of assets or a final confirmation of the insolvency administrator of the Bankruptcy Trustee that an insolvency plan (§ 258 InsO) is available.

Company not in liquidation

1.2.2. KO

Q: 1.2.2. By clicking "**Yes**" the applicant declares that the company is not in liquidation.

1.3. Technical and Professional Ability (section III.1.3) of the EU Notice)

4

3

Quality Management System

1.3.1. KO

Q: 1.3.1. Applicant must provide **Quality Management System** certification according to **DIN EN ISO 9001:2015** or similar.
Please upload a copy of the certificate.

Occupational Health and Safety Management System

1.3.2. KO

Q: 1.3.2. Applicant must provide a proof of an **Occupational Health and Safety Management** according to **ISO 45001:2018** or similar.
Please upload a copy of the certificate.

Environmental Management System




1.3.3. KO

Q: 1.3.3. Applicant must provide a proof of an **Environmental Management System** according to **ISO 14001** or similar.
Please upload a copy of the certificate.

Reference to the Capacity and Expertise of Third Parties (Borrowing Qualification) !if applicable!

1.3.4.

Q: 1.3.4. In the event that the applicant refers to the suitability of a subcontractor (a third party), the documents shall be prepared and signed by the subcontractor accordingly. The subcontractor has to submit a confirmation that he will make his technical capability available in the event of a contract award (form A3b). Furthermore, detailed information on the subcontractor must be provided (form A1). In addition, the respective third party must submit a self-declaration that there are no grounds for exclusion pursuant to Sections 123 and 124 of the GWB (form A7). The technical borrowing qualification can be provided by several potential subcontractors for the fulfilment of the selection criteria.
Attached documents:

 MEiC_TNBW_A1_ENG.docx 61 Kb [Download](#) | [Preview](#)
 MEiC_TNBW_A3b_ENG.docx 62 Kb [Download](#) | [Preview](#)
 MEiC_TNBW_A7_ENG.docx 77 Kb [Download](#) | [Preview](#)

1.4. Confirmation of participation of Lots and completion of the Call for Competition

1

1

Confirmation of participation of Lots and completion of the Call for Competition

1.4.1. KO

Q: 1.4.1. Please confirm you have received and filled in **all** applicable questions & documents for this Call for Competition, including all questions and document in the Lot(s) that you wish to apply for.

To confirm please answer below for which Lot or combination you will participate.

Lot 1 - Offshore converter platforms in the German EEZ of the North Sea and their landstations

Call for Competition

7 Questions

Information on the procedure

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Instructions for the submission of Call for Competition

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Groups of questions	No of questions	KO's	Weight
1.1. Economic and Financial Standing (section III.1.2) of the EU Notice)	4	3	

Annual business reports

1.1.1. KO

Q: 1.1.1. Evidence of economic and financial capacity shall be provided by the submission of **annual business reports (min. company balance sheet/profit and loss account) of the past 3 closed financial years.**

In particular, proof **of an average minimum revenue of EUR 100,000,000.00 per year** must be provided for the past three closed financial years.

In the case of a bidder consortium the aforementioned sales are based on the cumulative turnover of the consortium partners. For each individual bidder or consortium partner, the total turnover of the group is deemed to be 100% owned by the group parent company.

In addition to providing the annual reports please also complete the attached Form A5a and upload accordingly.

Short reasoning for this selection criterion:

Due to the volatile nature of the business with regards to assumptions and the hotline in particular, there is a certain financial independence & stability required to prevent the full dependency on TenneT. For this purpose the annual revenue expected is set at EUR 100.000.000,00.

Attached documents:

 MEiC_TNBW_A5a_ENG.docx 65 Kb [Download](#) | [Preview](#)

Insurance

1.1.2. KO

Q: 1.1.2. Please provide proof of existing **"professional or business liability" insurance with a minimum coverage level of EUR 10,000,000.00 per incident and 20,000,000.00 per annum** during the whole duration of the contract (min. five years) or provide a confirmation of cover by the insurers in case of contract award.

Please provide proof of existing **environmental liability and environmental damage insurance with a coverage of at least EUR 5,000,000.00 per claim** (incl. duration of the insurance) or provide a confirmation of cover by the insurers in case of contract award.

Please complete the attached form 5b and if applicable provide proof of insurance.

Attached documents:

 MEiC_TNBW_A5b_ENG.docx 64 Kb [Download](#) | [Preview](#)

Financial ratios

1.1.3. KO

Q: 1.1.3. The client places great importance on financial suitability with regard to continuity and possible advance payments. The applicant must be in a solid financial position in order to ensure the continued provision of services during the entire term of the relevant agreement. The applicant must have reported the following minimum figures at the end of the year for the last three financial years prior to application:

1. Three-year weighted average of net debt divided by EBITDA ≤ 4.5 ;
2. Three-year average of EBITA divided by the interest expense ≥ 2.25 .

The data must be entered in the "Template Financial Ratios" Excel file, as enclosed in this section. The applicant must upload the Excel file as well as a PDF of this template. All necessary additional data can be uploaded with the response to this question.

The applicant must also enter the data in the table for this question. All additionally required data can be uploaded with this question. In addition, the applicant must **highlight** the **amounts** used to calculate the requested financial figures **in the submitted annual reports**.



If the size, name and/or legal form of the applicant has changed in the aforementioned financial years due to a takeover, demerger or other circumstances (including profit and loss transfer agreements), information on the applicant's legal predecessor may be included. In this case, a short background explanation of the relevant changes must be enclosed as an annex to this question.

If the applicant applies for qualification as a bidding consortium, every member of the bidding consortium must complete and submit the "Template Financial Ratios" Excel file and every member of the bidding consortium must provide the necessary evidence to meet these requirements.

In case the applicant does not fulfill the required KPIs reference to the financial and/or economic capacity of third parties (e.g. parent company), can be used instead. In this case the requested evidence must be provided the third party to which the applicant refers. In addition, a self-declaration signed by the third party must be submitted and uploaded, confirming that the third party is acting as the guarantor for the applicant's economic capacity.

The applicant has read the above content to this question and provides their unconditional consent.

Attached documents:




 Explanation Financial Ratios.pdf 51 Kb	Download		Preview
 MEiC_TNBW_Financial ratios_ENG.xlsx 16 Kb	Download		Preview

Borrowing Qualification (economic and financial) !if applicable!

1.1.4.

Q: 1.1.4.
In the event that the applicant makes use of the capacities of another economic operator (e.g. group company), proof must be provided that the other economic operator will be jointly and severally liable with the applicant in the event of a contract award in accordance with the scope of the suitability borrowing (form A3a). The third party must fulfil the corresponding minimum criteria of this section III.1.2.
In addition, the third party must provide the extract from the commercial register (form A4) and the form or a self-declaration on grounds for exclusion pursuant to Sections 123, 124 GWB (form A7).
The forms provided in Negometrix for the suitability borrowing as well as the corresponding forms for the fulfilment of the further minimum criteria have to be used.

Attached documents:

 MEiC_TNBW_A3a_ENG.docx 63 Kb	Download		Preview
 MEiC_TNBW_A4_ENG.docx 57 Kb	Download		Preview
 MEiC_TNBW_A7_ENG.docx 77 Kb	Download		Preview

References and subcontracting

1.2.1. KO

Q: 1.2.1. Applicants must provide proof of relevant and comparable references in the field of maintenance of offshore infrastructure facilities in the respective Exclusive Economic Zones of the European continent.

The references must **not** date back more than 5 years and must be characterised by **all** of the following formal features:

- Name of the project and the client including contact person for possible queries.
- Contract value of the project (proof of own share in the total scope of services with an equivalent value of **at least EUR 1,500,000**)
- Start and duration of the project
- Management summary of the project
- Information on the preparation of the project in terms of material and personnel procurement
- Information regarding the tasks performed in the respective project
- Information on the standards according to which work was carried out,
- Detailed description of the tasks performed within the project. It must be clear which role the applicant played (E.g. main contractor vs. subcontractor).




The references **must** also be characterised by the following content-related features:

- 3 references in the field of maintenance and/or repair measures on electrotechnical infrastructure facilities within the scope of DIN VDE 0105-100.
- 3 references in the area of maintenance and/or repair measures on mechanical components
- 3 references in the area of maintenance and/or repair measures in the area of civil/structure including structural and coating inspections above water according to ISO 19902 and/or BSH standard on offshore platforms (oil/gas/wind) and/or offshore wind energy plants. This must include at least the components substructure/jacket above water, outer hull, helicopter landing deck and support structure of the operational structure (topsides structure). At least 2 of these projects must include inspection of the condition of the coating system.
- 1 reference either in the field of maintenance and/or repair measures of the automation technology or in the field of offshore catering and housekeeping.

Reference to the Capacity and Expertise of Third Parties (Borrowing Qualification) !if applicable!

1.2.2.

Q: 1.2.2. In the event that the applicant refers to the suitability of a subcontractor (a third party), the documents shall be prepared and signed by the subcontractor accordingly. The subcontractor has to submit a confirmation that he will make his technical capability available in the event of a contract award (form A3b). Furthermore, detailed information on the subcontractor must be provided (form A1). In addition, the respective third party must submit a self-declaration that there are no grounds for exclusion pursuant to Sections 123 and 124 of the GWB (form A7). The technical borrowing qualification can be provided by several potential subcontractors for the fulfilment of the selection criteria.
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 MEiC_TNBW_A7_ENG.docx 77 Kb	Download		Preview

1.3. Confirmation of access to all tender documents

1

1

Access to all tender documents and participation letter

1.3.1. KO

Q: 1.3.1. Please acknowledge full access to all tender documents for **this tender** which can be found on the main page.

Please note that the tender documents are actually for use during the offer phase. At this step, interested parties may use them to determine whether the tender suffices a participation in the tender procedure.

During early evaluation of the tender documents questions may arise with respect to topics which are not subject of the call for competition phase. Those questions will not be answered before the offer phase starts unless the questions are substantial for your decision on whether to participate in the tender or not.

Can you open all tender documents provided regarding the Offer Phase ?

- Vertragsentwurf (MEiC)
- Annex 1: Abweichungsliste
- Annex 2: Leistungsbeschreibung
- Annex 3: Abrufberechtigung, Abrufprozess und Kaskadenverfahren
- Annex 4: Preisblatt
- Annex 5: Key Performance Indicators
- Annex 6: Ansprechpartner- und Kommunikationsliste
- Annex 7: Verhaltenskodex für Lieferanten
- Annex 8: Operative SHE-Anforderungen Offshore Deutschland
- Annex 9: Muster Vertragserfüllungsbürgschaft
- Annex 10: Muster Gewährleistungsbürgschaft
- Annex 11a: Muster Gesamtabnahmeprotokoll
- Annex 11b: Muster Teilabnahmeprotokoll
- Annex 12: Formblatt Leistungsänderung
- Annex 13: Claim Handling Procedure
- Annex 14: Allgemeine Zoll- und Logistikbedingungen

If you face any technical problems with the tender documents, please inform us immediately per Q&A tool.

Attached documents:

 0_MEiC_Vertragsentwurf_Los 1.docx 223 Kb	Download	Preview
 Annex 1 - Abweichungsliste.xls 48 Kb	Download	Preview
 Annex 2 inkl. Appendizes.zip 10744 Kb	Download	
 Annex 3 - Abrufberechtigung Abrufprozess und Kaskadenverfahren.pdf 145 Kb	Download	Preview
 Annex 4 - Preisblatt.xlsx 190 Kb	Download	Preview
 Annex 5 - Key Performance indicators.docx 77 Kb	Download	Preview
 Annex 6 - Communication Plan.docx 70 Kb	Download	Preview
 Annex 7 - Verhaltenskodex für Lieferanten.pdf 81 Kb	Download	Preview
 Annex 8 - Operative SHE-Anforderungen Offshore Deutschland.pdf 4691 Kb	Download	Preview
 Annex 9 - Muster Vertragserfüllungsbürgschaft.doc 120 Kb	Download	Preview
 Annex 10 - Muster Gewährleistungsbürgschaft.doc 120 Kb	Download	Preview
 Annex 11a - Muster Gesamtabnahmeprotokoll.doc 178 Kb	Download	Preview
 Annex 11b - Muster Teilabnahmeprotokoll.docx 45 Kb	Download	Preview
 Annex 12 - Formblatt Leistungsänderung.docx 76 Kb	Download	Preview
 Annex 13 - Claim Handling Procedure.docx 65 Kb	Download	Preview
 Annex 14 - Allgemeine Logistik und Zollbedingungen.pdf 461 Kb	Download	Preview

Lot 2 - Offshore converter platforms in the EEZ of the Netherlands

Call for Competition

6 Questions

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In addition to providing the annual reports please also complete the attached Form A5a and upload accordingly.

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Insurance

1.1.2. KO

Q: 1.1.2. Please provide proof of existing **"professional or business liability" insurance with a minimum coverage level of EUR 10,000,000.00 per incident and 20,000,000.00 per annum** during the whole duration of the contract (min. five years) or provide a confirmation of cover by the insurers in case of contract award.

Please complete the attached form 5b and if applicable provide proof of insurance.

Attached documents:

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Reference to the Capacity and Expertise of Third Parties (Borrowing Qualification) !if applicable!

1.1.3.

- Q: 1.1.3. In the event that the applicant makes use of the capacities of another economic operator (e.g. group company), proof must be provided that the other economic operator will be jointly and severally liable with the applicant in the event of a contract award in accordance with the scope of the suitability borrowing (form A3a). The third party must fulfil the corresponding minimum criteria of this section III.1.2. In addition, the third party must provide the extract from the commercial register (form A4) and the form or a self-declaration on grounds for exclusion pursuant to Sections 123, 124 GWB (form A7). The forms provided in Negometrix for the suitability borrowing as well as the corresponding forms for the fulfilment of the further minimum criteria have to be used.

Please fill in and upload Annex A3a if applicable!

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1.2. Technical and Professional Ability (section III.1.3) of the EU Notice)

2

1

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 MEiC_TNBW_A7_ENG.docx 77 Kb	Download		Preview

1.3. Confirmation of access to all tender documents

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Can you open all tender documents provided regarding the Offer Phase?



























- 00 - Lot 2 Draft Contract
- Schedule 01 - Deviation list
- Schedule 02 - Scope of Services (inc. 8 Annexes)
- Schedule 03 - Call-Of process and Cascade
- Schedule 04 - Priceshet
- Schedule 05 - Key Performance Indicators
- Schedule 06 - Communication Plan
- Schedule 07 - Supplier Code of Conduct
- Schedule 08 - SHE Requirements Offshore MEiC
- Schedule 09 - Performance Security
- Schedule 10 - Partial Acceptance Certificate
- Schedule 11 - Acceptance Certificate
- Schedule 12 - Change Request
- Schedule 13 - Claim Handling Procedure

Supporting documents:

- Documents_CCTV
- Documents_FAS
- Documents_LV
- Documents_HVAC

If you face any technical problems with the tender documents, please inform us immediately per Q&A tool.

Attached documents:

 00 - Lot 2 Contract Draft.docx 162 Kb	Download	Preview
 Annex I-Offshore Maintenance Guidelines.pdf 514 Kb	Download	Preview
 Annex II-Staff qualification.pdf 134 Kb	Download	Preview
 Annex III-Marine Operations Plan.pdf 1328 Kb	Download	Preview
 Annex IV-Training and medical requirements.pdf 169 Kb	Download	Preview
 Annex V_Functional Directive Definitions and classification of SHE incident s.pdf 644 Kb	Download	Preview
 Annex VI-Approved methods for SHE incident investigation.pdf 211 Kb	Download	Preview
 Annex VII-Reporting, investigation and review of OHS incidents.pdf 515 Kb	Download	Preview
 Annex VIII-Operations Manual GFO-O-XW.pdf 1940 Kb	Download	Preview
 Documents_CCTV.pdf 1381 Kb	Download	Preview
 Documents_FAS.pdf 4077 Kb	Download	Preview
 Documents_HVAC.pdf 2022 Kb	Download	Preview
 Documents_LV.pdf 3826 Kb	Download	Preview
 Schedule 01 - Deviation List.xlsx 78 Kb	Download	Preview
 Schedule 02 - Scope of Services.pdf 775 Kb	Download	Preview
 Schedule 03 - Call-Off process and Cascade.pdf 176 Kb	Download	Preview
 Schedule 04 - Price sheet.xlsx 107 Kb	Download	Preview
 Schedule 05 - Key Performance indicators.docx 80 Kb	Download	Preview
 Schedule 06 - Communication Plan.docx 73 Kb	Download	Preview
 Schedule 07 - Supplier Code of Conduct.pdf 74 Kb	Download	Preview
 Schedule 08 - SHE Requirements Offshore MEiC.pdf 737 Kb	Download	Preview
 Schedule 09 - Performance Security.docx 70 Kb	Download	Preview
 Schedule 10 - Partial Acceptance Certificate.pdf 66 Kb	Download	Preview
 Schedule 11 - Acceptance Certificate.pdf 54 Kb	Download	Preview
 Schedule 12 - Change request.pdf 108 Kb	Download	Preview
 Schedule 13 - Claim Handling Procedure.docx 58 Kb	Download	Preview

